WIN-WIN-WIN APPROACHES TO ACCOUNTABLE CARE
How Physicians, Hospitals, Patients, and Payers
Can All Benefit from Changes in the Way
We Pay for and Deliver Health Care

Description

There are growing calls to make major changes in the way physicians and hospitals are paid in order to improve the quality and reduce the cost of healthcare services. But how exactly should these payment systems be designed to ensure that the quality improvements being demanded are feasible for physicians and hospitals to achieve and that pressures to reduce costs don’t harm patients? Will reducing healthcare spending mean lower revenues for physicians or hospitals or both? Does the growing emphasis on improving payment for primary care mean lower payments to subspecialists? How can the problems providers and patients experienced under past “managed care” initiatives be avoided?

Harold Miller, Executive Director of the Center for Healthcare Quality and Payment Reform, will provide an in-depth exploration of “win-win-win” strategies for healthcare reform. Specific examples will be shown of how appropriately structured payment systems can enable patients to receive better care and reduce spending for Medicare and other payers without financially harming physicians or hospitals. The types of provisions needed in payment contracts to protect providers from inappropriate financial risk will be discussed, as well as the changes needed in healthcare benefits for patients in order to support higher-value care delivery.

Learning Objectives

- Understand how alternative payment models can support lower utilization and cost of health services without financially harming physicians or hospitals
- Understand the types of data needed to develop the business case for change and manage new payment models successfully
- Understand how payment contracts must be structured to give physicians and hospitals (1) the flexibility they need to improve care and (2) manageable levels of accountability without excessive financial risk

Presenter

Harold D. Miller is a nationally known expert on health care payment and delivery reform. He is the Executive Director of the Center for Healthcare Quality and Payment Reform (www.CHQPR.org), President and CEO of the Network for Regional Healthcare Improvement (www.NRHI.org) and Adjunct Professor of Public Policy and Management at Carnegie Mellon University. He has given invited testimony to Congress on how to reform healthcare payment and has authored a number of papers and reports on health care payment and delivery reform, including How to Create Accountable Care Organizations, Transitioning to Accountable Care, Ten Barriers to Healthcare Payment Reform and How to Overcome Them, the Massachusetts Hospital Association’s report Creating Accountable Care Organizations in Massachusetts, and the American Medical Association’s report Pathways for Physician Success Under Healthcare Payment and Delivery Reforms. He has been working with medical societies, hospital associations, and multi-stakeholder collaboratives across the country to help design and implement payment and delivery system reforms to improve quality and reduce costs.